



INTRODUCTION TO
MSC IN THAILAND



TABLE OF CONTENTS

INTRODUCTION TO MSC IN THAILAND

4 A FAMILY COMPANY

6 ENABLING SUSTAINABLE SUPPLY
CHAINS

10 MSC FOUNDATION

12 OUR PORTFOLIO OF SOLUTIONS

14 MSC IN THAILAND

22 CONTACTS

MSC GÜLSÜN



A FAMILY COMPANY

Founded by Captain Gianluigi Aponte, MSC Mediterranean Shipping Company (MSC) is a privately owned shipping line founded in 1970 and headquartered in Geneva (Switzerland) since 1978. The Company's international headquarters supervise a worldwide network of offices with each having responsibility for commercial and operational activities in their respective countries. MSC is a world leader in global transportation and is part of the MSC Group shipping conglomerate, a global business engaged in the transport and logistics sector. The Group encompasses a Cargo Division with MSC Mediterranean Shipping Company (MSC), Terminal Investment Limited (TiL), MEDLOG, MedTug and a Passenger Division led by MSC Cruises and complemented by Mediterranean passenger ferries with Grandi Navi Veloci (GNV) and SNAV. Despite our global presence and large scale operations, MSC is, above all, a family company, sharing a common heritage and strong values.

KEY FIGURES

730	vessels
260+	routes
520	ports of call
23M	TEU carried annually
155	countries
675	offices
150K	MSC group employees

Note: key numbers estimated for 2022



Cap. Gianluigi Aponte
Group Chairman



Diego Aponte
Group President



Alexa Aponte Vago
Group Chief Financial Officer

MSC GROUP VALUES

Our values shape our culture and define the character of our Company. They guide how we behave and make decisions, they influence recruitment of employees, and they are fundamental to our operations.



We are a **Family Company**

The commitment of the founding Family inspires us with dedication and trust, increasing our sense of belonging. Sharing the family's entrepreneurial spirit leads us to act proactively, courageously, and responsibly, in the best interest of our customers and our Company.



We have **Passion**

We are passionate about what we do, we challenge ourselves to achieve excellence, and we are tenacious in overcoming obstacles. Working together with passion and enthusiasm, we provide a unique experience for our customers.



We are in **Continuous Evolution**

Our tradition, expertise, professionalism, and ambition drive the Company's fast and sustainable growth. We strive for the most innovative solutions to embrace change, always respecting safety and the environment.



We **Care for People**

We believe that each person brings unique value. We develop authentic relationships built on ethics, respect, and team spirit. We truly care about the satisfaction and loyalty of our customers and employees.



We believe in **Equal Opportunities**

Our mission is to provide our people with personal fulfillment and enrichment. We are committed to sharing our knowledge, delivering training, and support enabling our people's professional growth. We ensure fair opportunities providing long-term career development, embracing diversity and valuing all cultures.

ENABLING SUSTAINABLE SUPPLY CHAINS

[msc.com/sustainability](https://www.msc.com/sustainability)

The MSC Group's strong core values and long-term view drive our commitment to creating a sustainable future. With more than 50 years of experience at sea, we regard sustainability as a strategic imperative and, above all, a business priority.

We take pride in acting responsibly, collaborating with our stakeholders in search of solutions to address the global challenges of today and the emerging trends that will impact our business in the years and decades to come. Our unique approach to sustainability embraces and embeds the Sustainable Development Goals (SDGs) across our business and is reflected in all that we do.

The global nature of MSC's business leads us to interact with a diverse range of stakeholders, with whom we are engaging in search of sustainable solutions. We recognise and act on our collective responsibility to the world, to global trade and to our fellow human beings.

Our approach places people front and centre, and we believe that operating sustainably benefits our colleagues and crew, our customers and the communities in which we operate.

MSC connects the world, working in partnership with actors across the supply chain to deliver end-to-end logistics to our customers. Our dedication and passion, our reliability and resilience as a company are among the reasons why local economies, producers and consumers can rely on us to facilitate trade.

STEERING SUSTAINABILITY ACROSS MSC

At MSC, we see sustainability as an integral part of our business. We have a clear purpose that we bring to life through the delivery of our Sustainability Roadmap, which is fully aligned with the SDGs and the UN Global Compact's Ten Principles.

Climate action is a global imperative, requiring collective action as we navigate the energy transition. As a leading company, MSC has a crucial role to play in decarbonising logistics. Collaboration across the supply and value chain is key to enable the investments needed to decarbonise as well as accelerate solutions at scale. We are **enabling logistics decarbonisation** by aiming for carbon neutrality; supporting logistics transition solutions; and maintaining a focus on energy efficiency.

The global economy relies on transport and logistics to enable trade, generating growth and social prosperity.

MSC is in a unique position to create value by connecting local communities, facilitating access to a global market and supporting customers through resilient and disruption-free supply chains. We are **fostering inclusive trade** by contributing to economic growth; building resilience across the global value chain; and developing local capacity and know-how.

We live in an interconnected world where the business of global companies connects and brings prosperity to people and societies. Advancing human rights and ensuring a just transition to a zero-carbon economy are at the heart of MSC business. Our social impact extends beyond our diverse workforce and includes our business partners with whom we work to build a sustainable supply network. We are **addressing social challenges** by advancing human rights; promoting diversity, equity and inclusion; and engaging our supply chain.

CLIMATE ACTION WHILE PROTECTING OUR PLANET

As a leading company whose business both impacts and is impacted by the climate, MSC has a key role to play in accelerating the energy transition as we decarbonise our operations. We are committed to our decarbonisation pathway towards the target of net zero by 2050 – without relying on any external carbon offsetting – and since 2008 have reduced our emissions by more than 40%.

As our industry shifts to different energy sources, our journey to net zero will catalyse efforts to accelerate new technologies and innovation with a direct impact on the creation of opportunities and new markets, the evolution of supply chains as well as the need for new jobs and skills.



OUR PURPOSE

We connect the world, fostering inclusive social prosperity and economic growth, whilst respecting and nurturing the home we all share, our blue planet.

A MODERN, EFFICIENT FLEET

MSC operates one of the youngest fleets in the world, including some of the world's most low-carbon footprint vessels available today. Our ultra large vessel Gülsün Class helps us in achieving economies of scale, resulting in lower carbon emissions per container carried. MSC won the 'Ship of the Year' award at the Seatrade Maritime Awards International 2020, which recognised one of our Gülsün Class vessels for its energy efficiency, environmental impact, sustainability, adoption of new technology, safety and security.

In addition to our substantial investment in new and technologically advanced vessels, we continue an extensive retrofit programme and other measures to achieve optimal efficiency.



1970

Patricia

78m
(Containers not used yet)

1984

Alexandra

650 TEU, 150m
First full container vessel

1996

MSC Alexa

3,300 TEU, 244m
First newbuild ordered by MSC to Fincantieri

MSC Rafaela

2001

MSC Flaminia

6,800 TEU, 300m
First Post-Panamax built in Korea

2005

MSC Pamela

9,400 TEU, 336m

2008

MSC Daniela

14,000 TEU, 366m

2015 – 2017

MSC Oscar

19,224 TEU, 395m
20 Oscar Class vessels in service

2019–2021

MSC Gülsün

23,756 TEU, 399.9m
16 Gülsün Class vessels in service



MSC FOUNDATION

mscfoundation.org

Over the years, the MSC Group has expressed its values in substantial long-term partnerships that actively engage in achieving meaningful change. The MSC Foundation was established as a private non-profit entity in 2018 to lead, focus, and advance humanitarian development and environmental commitments. The Foundation supports, designs and implements interventions focused on the environment and marine environment, social and health care, applied research and education, support for the most vulnerable populations and prompt emergency response initiatives in crisis and disaster situations. It also contributes to guiding and complementing the MSC Group's commitment to constant development and the sustainability of its business.

OUR VISION

“To restore the critical balance between people and nature within a generation.”

Working with a long-term perspective and engaging the MSC Group's international network, the MSC Foundation partners with international bodies with established reputations and proven expertise, public and private bodies, and government and non-governmental organisations. These partnerships strive to generate measurable and sustainable social change through programmes conceived to conserve the “blue planet” (seas, rivers, and biodiversity) and to support the most disadvantaged and vulnerable communities, in particular those with links to the maritime economy.

OUR MISSION

“To utilise MSC's global reach and unique knowledge of the sea to take immediate action that contributes to protecting and nurturing the blue planet and all its people.”

The MSC Foundation is uniquely placed to respond promptly and effectively to emergency and disaster situations on every continent, while also acting as a catalyst for relief and rebuilding efforts thanks to our global reach, with 675 MSC offices and networks in 155 countries worldwide. Mobilising and making donations while also moving large quantities of emergency relief and rebuilding materials swiftly around the world, MSC Foundation works to achieve both immediate and lasting impact.

OUR FOCUS AREAS



ENVIRONMENTAL
CONSERVATION



COMMUNITY
SUPPORT



EDUCATION



EMERGENCY
RELIEF

“The MSC Foundation is motivated by a deep sense of responsibility for the planet and its resources, particularly the seas and oceans, aware that we all have a duty to leave a better world for our future generations.”

Cap. Gianluigi Aponte
MSC Foundation Chair of the Board

OUR PORTFOLIO OF SOLUTIONS

SHIPPING SOLUTIONS

TRADE SERVICES

MSC's trade managers have an in-depth understanding of individual overseas markets and the dynamics of specific trades. Our experts offer market-specific, local advice on factors affecting the transit of any type of cargo. These may include:

- Terminal conditions
- Local or overseas transport infrastructure
- Berthing delays or congestion
- Local or overseas regulatory and political changes
- Relevant customs procedures

DRY CARGO

MSC provides equipment, know-how and experience to move commodities such as paper, white goods and scrap metals but also to safely handle other types of cargo: hazardous, food-grade, rare and precious.

REEFER CARGO

MSC owns one of the largest reefer container fleets in the world and offers unrivalled customer care and expertise in the global transport of refrigerated cargo (e.g. fresh fruit, meat products, seafood, pharmaceuticals and confectionery).

Perishable goods require precise temperature control to maintain their quality all the way to their final destination. At MSC, we follow highly standardised control procedures to optimise the cooling process. These include Cold Treatment (CT) and Controlled Atmosphere (CA).

PROJECT CARGO

We provide global out-of-gauge and breakbulk. Being experts in the transportation of oversized cargo, we have access to specialised equipment and handling facilities such as container lift trailers, floating cranes and cargo securing solutions.

CROSS TRADING

When cargo is moved between an origin and destination without it entering the country where the shipper is registered, it is commonly referred to as cross trade. MSC has dedicated teams of specialists experienced in all aspects of cross trades.

INLAND SOLUTIONS

INTERMODAL TRANSPORTATION & HAULAGE SOLUTIONS

MSC offers inland transport by road, rail and barge enabling door-to-door delivery and connectivity with global inland commercial centres.

CARGO INSURANCE SOLUTIONS

MSC understands the financial and emotional stress caused to businesses by cargo loss or damage. That is why we designed our insurance solution to provide customers with the widest possible coverage for maritime and inland transportation. As important, our inland and marine cargo insurance is easy to set up and claim. Our local offices one-stop shop approach will take care of the

entire process for you, from initial quotation to fast claim resolution.

CUSTOMS CLEARANCE SOLUTIONS

Our customs clearance solutions ensure a smooth and transparent transportation process, minimising any unnecessary delays or expenses. In addition, many of our global network of agencies are AEO (Authorised Economic Operator) accredited businesses.

DIGITAL SOLUTIONS

At MSC, we believe that digitalisation also has the power to make shipping more efficient, secure and sustainable. We are continuously investing in developing new digital tools and technologies to provide customers with easy-to-use, flexible and reliable online shipping management solutions.

MSC's customers can access myMSC, our official 24/7 eBusiness platform on msc.com where they can place and manage their bookings, submit documents, track their shipments and receive notifications, view everything at a glance and via various devices.

MSC eBL

MSC eBL is our digital solution for processing the Bill of Lading (BL) with one click. This secure, user-friendly solution helps our customers and their business partners to save time, reduce costs and take another step towards their sustainability goals.

DIRECT INTEGRATIONS

Thanks to MSC's API (Application Programming Interface) and EDI (Electronic Data Interchange) solutions, our customers can manage their shipments with multiple carriers, reduce the need for manual work and control all their shipping transactions from one place.

SMART CONTAINERS

Shipping with MSC means having real-time information about your freight at any time, door-to-door, on sea, rail or road. Our smart container solutions allow you to track your cargo, view temperature conditions and be informed of shocks and door status.

TRADELENS NETWORK

At MSC, we are always looking for ways to make life easier for our customers and drive our industry towards a safer, more efficient, more sustainable digital future. That's why we have joined the TradeLens network as a foundation carrier.

TradeLens is a blockchain-based data platform where stakeholders in the entire supply chain, as one interconnected ecosystem, can share information and trade documents in near real-time.



FROM THAILAND TO THE WORLD

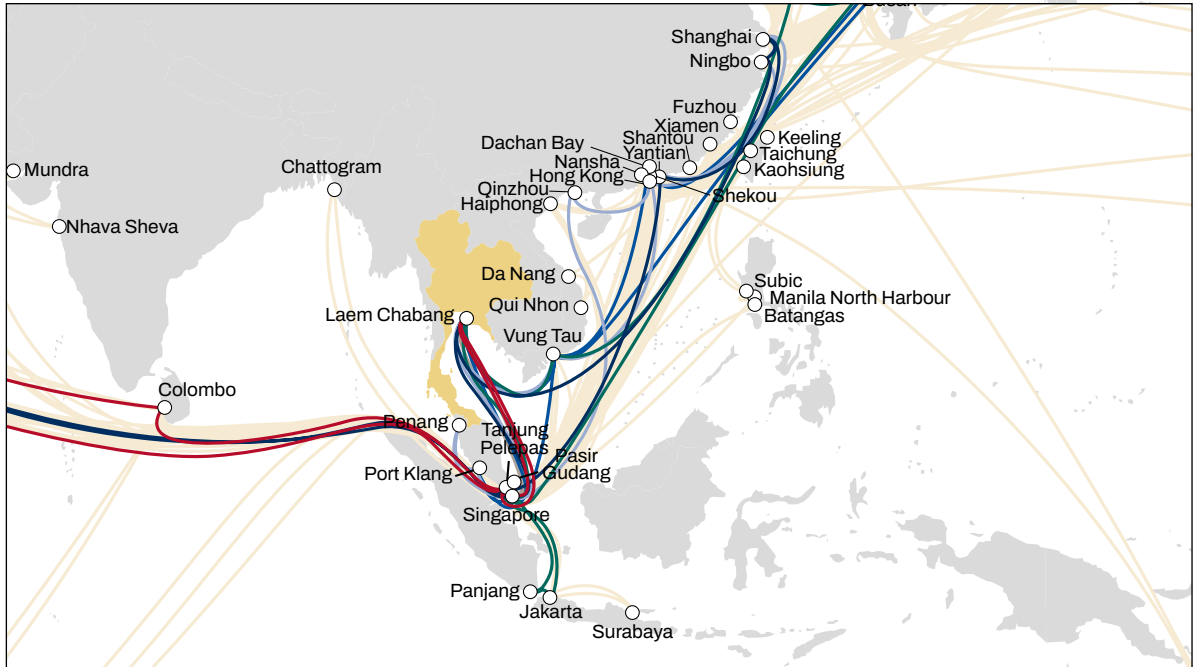
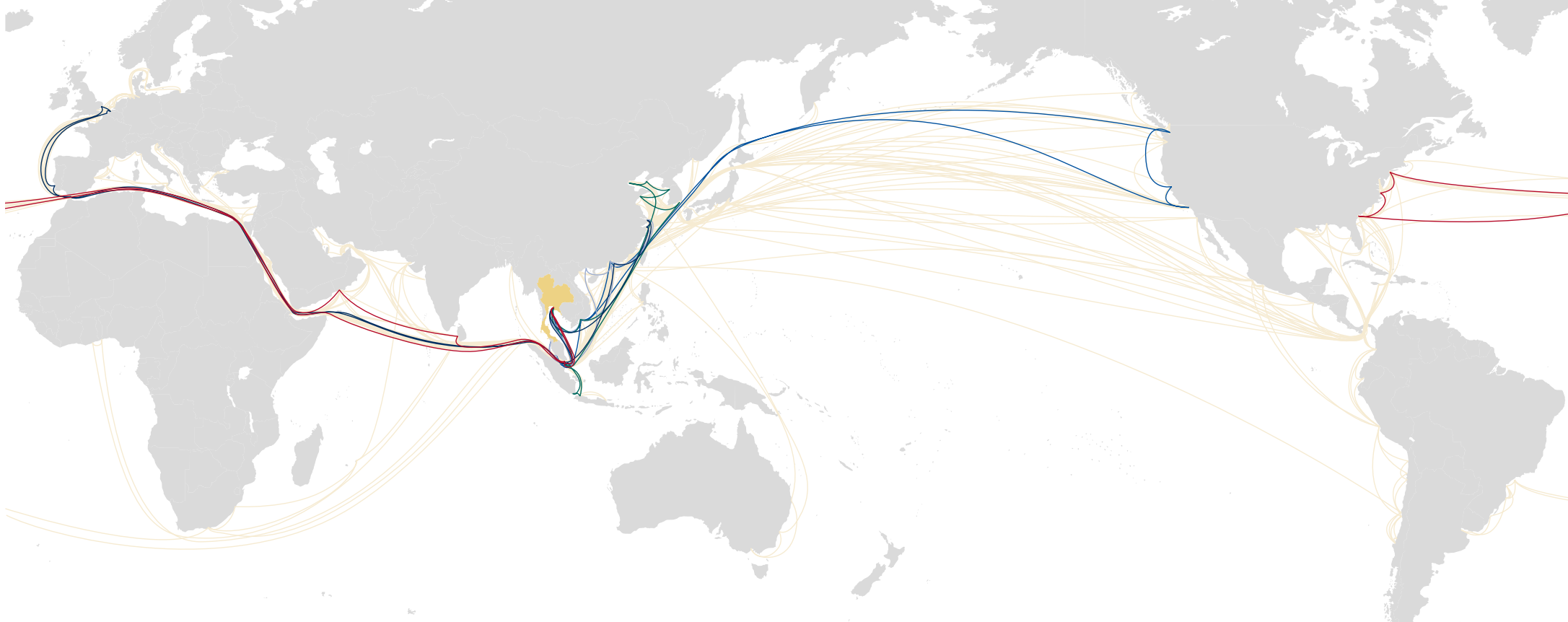
MSC Mediterranean Shipping Company has developed a strong presence in Thailand since 2001. The company offices are located in Bangkok, Laem Chabang and Songkhla.

For over 50 years, MSC has shipped almost every conceivable type of cargo to destinations all around the globe. During that time our teams have accumulated both experience and expertise in how best to handle these goods, along with a comprehensive knowledge of global port operations. That's why we have become the trusted transportation partner for so many of the world's most prestigious companies, delivering countless cargoes and commodities with the utmost care.

SHIPPING SOLUTIONS

TRADE SERVICES

- ELEPHANT
- LION SERVICE
- PERTIWI
- SEAGULL
- SENTOSA
- THAI EXPRESS



SHIPPING SOLUTIONS

REEFER CARGO

[msc.com/reefer](https://www.msc.com/reefer)

MSC is a world leader in reefer cargo transportation and operates one of the youngest fleet in the world. Every year we transport over 2 million TEU of reefer cargo worldwide. Thanks to five decades of experience in this field, we have developed exceptional expertise in carrying chilled and frozen cargo across the globe. From frozen fish, shrimp, and meat, to pharmaceuticals, fruit and vegetables, our teams' expertise and experience ensure customers' peace of mind – whatever the cargo.

We keep investing in the latest reefer technologies to ensure we offer our customers the optimal transport conditions for their perishable cargo. While reefer containers are on board our vessels or in a port, they are always plugged to a constant power source. Whilst the containers are in transit over land, MSC can provide a Genset portable diesel generator that will provide the necessary power to keep the container operating at the required temperature.

Our reefer units are available in 40ft high cube; both of which are controlled through an integrated microprocessor and are capable of fresh air adjustment, dehumidification, CFC-free insulation (ensuring minimum temperature loss) and cooling/heating machinery of the highest quality. In

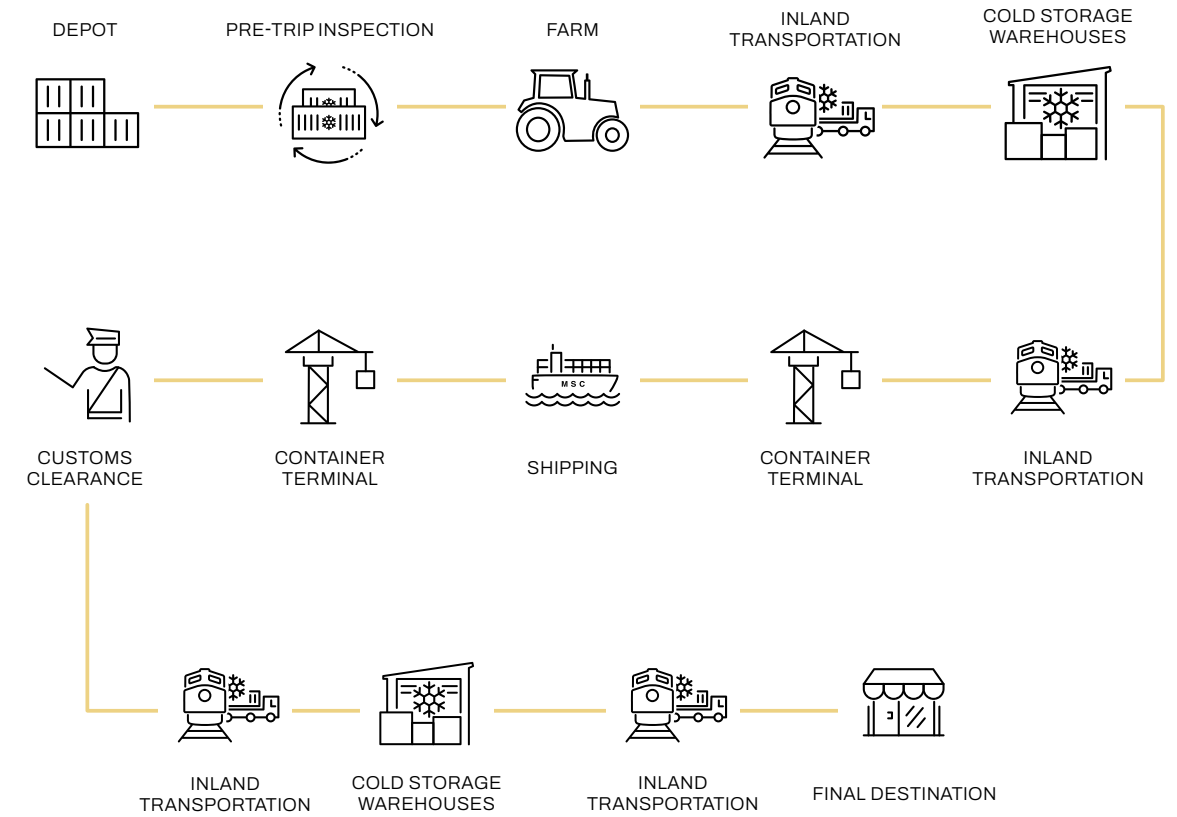
addition, our reefer containers are fitted with software programmed to display specific alarm codes should a malfunction be detected. Our fully trained engineers are immediately notified and can attend to the unit directly, thus ensuring the quality of the product is not compromised.

When transporting perishable cargo, MSC takes the necessary precautions to maintain the optimum conditions at all times. This helps our customers meet the relevant regulatory requirements and retaining the sale value of their cargo at destination.

KEY STRENGTHS

- Over 1,000 reefer specialists continuously trained on the latest standards and technologies
- World-leading reefer container fleet
- Average container age under 7 years
- Highly standardised control procedures
- Weekly and regular solutions to global destinations

COLD CHAIN LOGISTICS SOLUTIONS



SHIPPING SOLUTIONS

PROJECT CARGO

[msc.com/project](https://www.msc.com/project)

We recognise that transporting large, heavy cargo, requires special care and attention. MSC has the necessary knowledge, expertise and experience to transport our customers' cargo safely and efficiently. Upon receipt of your quotation request and, where available, provision of the technical drawings, we will utilise our established relationships with ports around the world to consider all operational practicalities. This would include loading, discharge and, where required, transshipment handling, including local cost implications and representation.

KEY STRENGTHS

- Local experts liaising locally with the port
- Global coverage
- Loading, lashing and securing the cargo at your origin port or nearby depot
- Expert stowage planning onboard our vessels
- Stevedoring, port lashing and port storage facilities*
- Inland collection and deliveries using variety of equipment*
- Customs clearance and documentation*

*Availability differs by location

Out-of-gauge cargo

Out-of-gauge is a term used to describe the height, width or length of which a cargo extends beyond the capacity of a standard container. Such cargo will be loaded and secured onto a single flat rack or open top unit. An open top (20ft or 40ft) would be utilised where the cargo length and width is 'in-gauge' but its height exceeds that of a standard container.

Breakbulk cargo

MSC's breakbulk service is provided for cargo that is too large or too heavy to load our vessels as out-of-gauge. Breakbulk cargo is loaded directly to the vessel and secured to multiple flat racks already positioned on board. This service requires the most meticulous care, preparation and planning from MSC's project cargo specialists.

EXAMPLES OF PROJECT CARGO

- AZIPOD (Azimuthing Podded Drive) propulsion
- Heaviest cargo: 305 tons loaded on MSC Ditte
- Longest cargo: 41 meters loaded on MSC Carolina
- 25 breakbulk packages loaded on single voyage

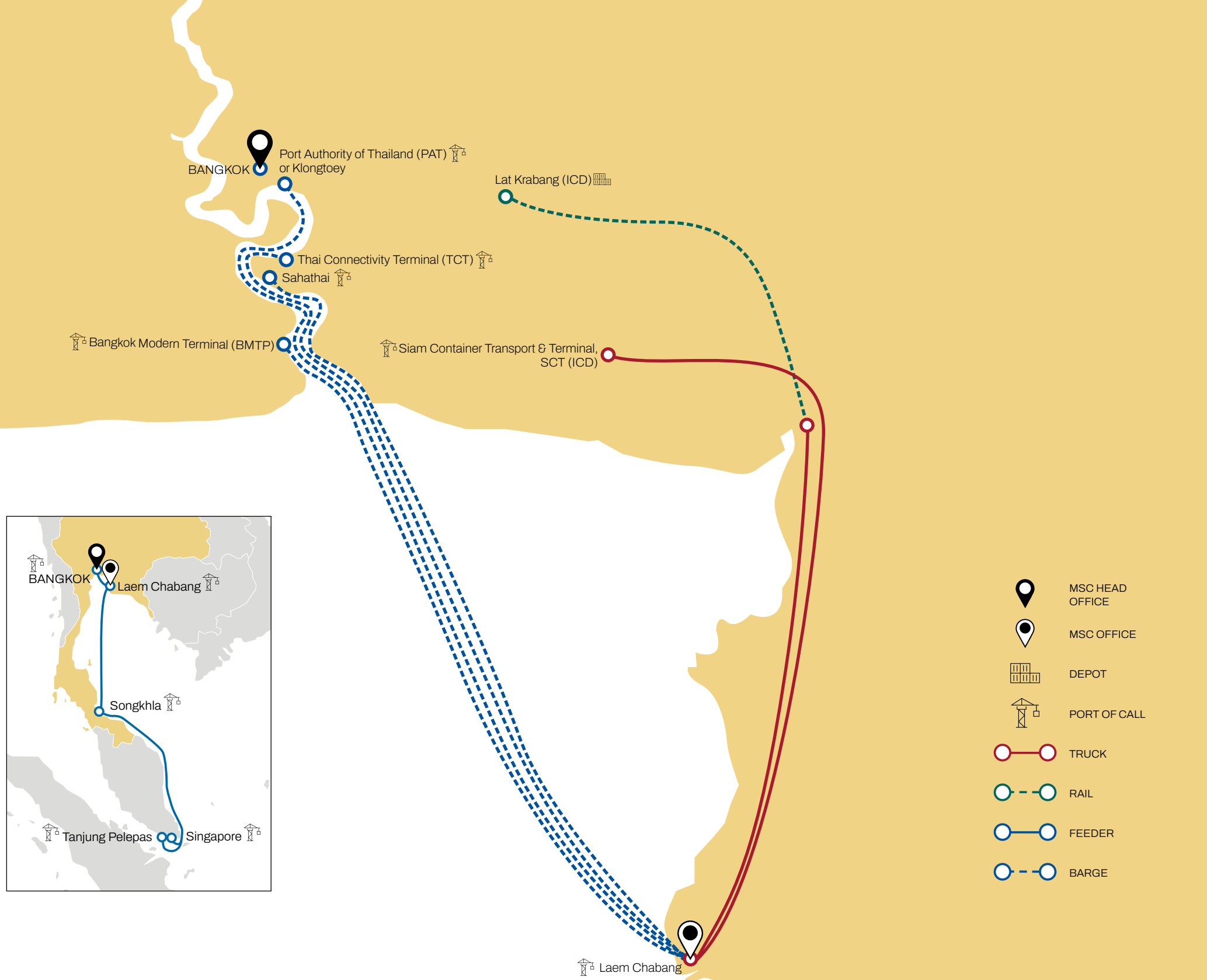
Special cargo received and delivered by:

- Truck
- Barge
- Direct (floating craft)

Handling options:

- Gantry
- Mobile or floating crane
- Direct and indirect port combinations offered





INLAND SOLUTIONS

INTERMODAL TRANSPORTATION

[msc.com/intermodal](https://www.msc.com/intermodal)

Over the years, MSC has made strategic investments into cargo-related businesses including ports, crewing, trucking, rail and ship management. We have acquired a strong knowledge of the local markets and invested in an infrastructure of trucks, trains and depots allowing us to connect and deliver cargo across over 60,200 inland locations around the world.

In Thailand, MSC offers intermodal services to/from the main ports of the country. This market-leading infrastructure allows us to tailor our offering to your business needs.

KEY STRENGTHS

1. Equipped depots with all necessary facilities for handling of goods and containers:

- Container preparation for all cargo types
- Empty equipment availability
- Reefer pre-trip inspections, cleaning and monitoring
- Project cargo solutions

2. Dedicated Intermodal departments for efficient cooperation with clients and as an added - value solution

3. Documentation:

Development and certification of specialized loading scheme, including dangerous goods



CONTACTS

Mediterranean Shipping (Thailand) Co. Ltd.

As agent of MSC Mediterranean Shipping Company SA, Geneva

MSC BANGKOK (HEAD OFFICE)

T: +66 24606400

E: tha-info@msc.com

MSC SONGKHLA

T: +66 24606323

E: tha-info@msc.com

MSC LAEM CHABANG

T: +66 24606400

E: tha-info@msc.com



MOVING THE WORLD, TOGETHER.

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